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GIS & FMIS USER COMMUNITY

# *Sustainability Matters*

## SPATIAL SYSTEMS ASSOCIATES, INC.

spatialsys.com

Bringing GIS & FMIS to the User Community

### IT'S OUR 20TH YEAR!

#### *Twenty Years of GIS & FMIS Products & Solutions*



#### A Brief History

*A Message from Larry E. Newman*  
President, P.E., LEED AP

October 2015 marks 20 years that **Spatial Systems Associates (SSA)** has been in existence. A start-up in 1995, SSA reached out to **Esri** asking to become what was at the time called a dealer for their desktop products—ArcView, PCArcInfo, ArcCAD, and the variety of extensions that were then available. We have worked with Esri products exclusively over the last 20 years, and have experienced the establishment of the ArcGIS platform, the concept of the geodatabase, and the release and evolution of web-based GIS technology.



This year, Esri recognized SSA as a 20-year partner at their annual partner conference in Palm Springs.

SSA's historical client base has included Maryland state agencies,

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[info@spatialsys.com](mailto:info@spatialsys.com)

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#### About Us

##### Who We Are

We are a Columbia, Maryland based GIS and FMIS development and support organization...[READ MORE](#)

##### Our Business Partners

We partner with the best of breed service providers, software developers and specialized hardware manufacturers to provide complete solutions to our customer base...[READ MORE](#)

##### Our Clients

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municipalities in Maryland, the District of Columbia, counties and municipalities in Virginia, Pennsylvania, and Delaware. For these clients we have implemented and supported GIS-based solutions to assist in the functional use of GIS technology, and we know that we have made a difference in the way these clients conduct their daily activities. Some of these jurisdictions have been SSA clients for over 15 years, and we are grateful for their continued confidence in our organization.

SSA is still a small business—we like the corporate culture that comes along with being small. Our staff is important to us, truly part of our family. The average tenure of our current staff is over ten years. Several senior staff have been with the firm for 15 years or more. I think that is a testament to our ability to offer not only employment but a chance to establish and grow a career in the GIS field. Many of those who have been employees of SSA have left to assume responsibilities with federal, state, and local government, or with organizations who also offer GIS services in the region or across the country. We are proud to have been a part of their career path and to see what they are able to achieve elsewhere.

SSA now offers services to several federal clients as well. We have acquired our facility clearances and many of our staff have been given the opportunity to obtain clearances that allow them to pursue work in the Intel and DoD industry. SSA offers services in all aspects of GIS—including consulting, data development (scanning, registration, vectorization, remote data collection, and field services); programming; web services; training; and ongoing support. Some of our clients do not have GIS departments and rely on SSA to be that department. This kind of relationship requires establishment of a certain level of trust between SSA and our clients, and I am proud to say that SSA can be thought of as a trusted partner, not just a vendor to go to when work needs to be done. Internationally, SSA has provided GIS services in Haiti, the Philippines, Bangladesh, and in several African countries.

SSA promotes giving back to the community locally, nationally, and internationally. We

Our client base includes Federal, State, County, Municipal, Utility, Non-Profit, and Commercial organizations...[READ MORE](#)

#### Volunteer Activities

View the ways our organization has assisted communities, both local and abroad...[READ MORE](#)

## Our Services

### GIS

- Consulting
- Data Acquisition & Development
- Software Development
- Analysis
- Web Hosting
- On-Site Support
- Map Publications

### FMIS

- Consulting
- Data Development
- Document Management
- Monitoring
- LEED Certification
- FMIS System Integration
- Programming
- Hosting
- Support

## Our New FMIS Products

*Solutions for Facilities Management*

  
**SPATIAL FACILITIES**

**SPATIAL PORTFOLIO** 

**SPATIAL OPERATIONS** 

**SPATIAL SECURITY** 

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community support programs.

Somewhat recently, SSA has pioneered the use of GIS technology for facilities management purposes—recognizing that GIS technology works just as well inside the envelope of the building as outside. We have developed applications that use Esri's GIS technology for portfolio planning and capital project/maintenance management; operational management (we have shown an ability to reduce operating costs by over \$1 psf per year using GIS technology); and security (integration of access control, alarm, video surveillance, and other safety systems).

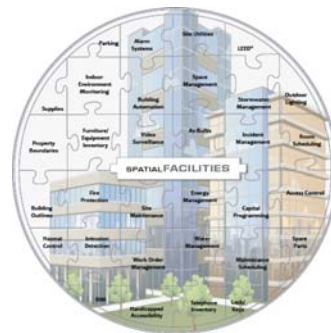
I am very proud of the work that SSA has done and continues to do in the GIS industry, and the reputation that the firm has established in not only quality but also honesty, integrity, and service. SSA has never failed to successfully complete a project/assignment and we have never gone back to a client for increased cost on a defined scope lump sum project—no matter the cost to SSA. We look forward to continuing to provide quality GIS services to our clients, and we welcome the opportunity to establish new relationships in the future.

Thank you for your continued support,

Larry Newman

The **SpatialFacilities Suite**, along with Esri GIS technology, provides a single, integrated data management, analysis, viewing and reporting system that glues all of pieces of the facilities management puzzle together.

Individual staff, whether management, operations or security, all draw from the same source of information in understanding the facility puzzle pieces for which they are responsible.



***Please click on the puzzle to learn more!***

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**Our mailing address is:**

6345 Woodside Court, Suite 201, Columbia, MD 21046

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